

SHILPA AGGARWAL

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ACADEMIC APPOINTMENT

Indian School of Business
Assistant Professor of Economics and Public Policy, 2014 – present

OTHER AFFILIATIONS

Abdul Latif Jameel Poverty Action Lab (J-PAL)
Affiliate, 2021 - present

EDUCATION

University of California, Santa Cruz
PhD in Economics, 2014
MA in Economics, 2011

Delhi School of Economics, University of Delhi
MA in Economics, 2003

Shri Ram College of Commerce, University of Delhi
BA in Economics, 2001

PUBLICATIONS

- “Exhaustive or Exhausting? Evidence on Respondent Fatigue in Long Surveys” with Dahyeon Jeong, Jonathan Robinson, Naresh Kumar, Alan Spearot and David Sungho Park. January 2022. *Journal of Development Economics* 161: 102992
- “Market Access, Trade Costs, and Technology Adoption: Evidence from Northern Tanzania” with Brian Giera, Dahyeon Jeong, Jonathan Robinson and Alan Spearot, April 2022. Accepted, *The Review of Economics and Statistics*
- “Did COVID-19 Market Disruptions Disrupt Food Security? Evidence from Households in Rural Liberia and Malawi,” with Dahyeon Jeong, Naresh Kumar, David Park, Jonathan Robinson, and Alan Spearot, *PLOS ONE* 17 (8): e0271488
- “Saving for Multiple Financial Needs: Evidence from Lockboxes and Mobile Money in Malawi” with Valentina Brailovskaya and Jonathan Robinson. Accepted, *The Review of Economics and Statistics*
- “The Long Road to Health: Healthcare Utilization Impacts of a Road Pavement Policy in Rural India” *Journal of Development Economics* 151 (2021): 102667
- “Cashing In (and Out): Experimental Evidence on the Effects of Mobile Money in Malawi” with Valentina Brailovskaya and Jonathan Robinson. *AEA Papers and Proceedings* 110 (2020): 599-604
- “Grain Today, Gain Tomorrow: Evidence from a Storage Experiment with Savings Clubs in Kenya” with Eilin Francis and Jonathan Robinson. *Journal of Development Economics* 134 (2018): 1-15
- “Do Rural Roads Create Pathways out of Poverty? Evidence from India” *Journal of Development Economics* 133 (2018): 375-395

WORKING PAPERS

- “Designing Incentives for Impatient People: An RCT Promoting Exercise to Manage Diabetes” with Rebecca Dizon-Ross and Ariel Zucker. July 2022.
Previously circulated as “Incentivizing Behavioral Change: The Role of Time Preferences”
- “Going the Extra Mile: Farm Subsidies and Spatial Convergence in Agricultural Input Adoption,” with Naresh Kumar, Dahyeon Jeong, Rolly Kapoor, David Sungho Park, Jonathan Robinson, and Alan Spearot. August 2022.
- “The Dynamic Effects of Cash Transfers: Evidence from Rural Liberia and Malawi” with Jenny Aker, Dahyeon Jeong, Naresh Kumar, David Park, Jonathan Robinson and Alan Spearot, October 2022.
- “Private but Misunderstood? Evidence on Measuring Intimate Partner Violence via Self-Interviewing in Rural Liberia and Malawi,” with David S. Park, Dahyeon Jeong, Naresh Kumar, Jonathan Robinson, and Alan Spearot, January 2023.

WORKS IN PROGRESS

- “Minimum Support Prices in Indian Agriculture: Supporting Whom and at What Price?” with Natasha Jha
- “The Value of Value Chains: An Experiment linking Farmers’ Cooperatives with a Maize Processor in Rwanda” with Susan Godlonton, Jonathan Robinson, Alan Spearot and Guanghong Xu
- “Demand and Liquidity Coordination to Foster the Adoption of Livestock Vaccinations: An Experiment with Small-Holder Dairy Cooperatives in Kenya” with Susan Godlonton, James Rao, Jonathan Robinson, Alan Spearot, Nils Teufel and Guanghong Xu
- “Documenting Agricultural Input Market Access in Rural Liberia and Malawi” with Dahyeon Jeong, Rolly Kapoor, Naresh Kumar, David Sungho Park, Jonathan Robinson, and Alan Spearot
- “The Sooner the Better: An Evaluation of Forecast-Based Action in Somalia” with Rolly Kapoor, Jonathan Robinson, and Alan Spearot

BOOK CHAPTERS AND OTHER PAPERS

- “Financing Businesses in Africa: The Role of Microfinance,” with Leora Klapper and Dorothe Singer, Chapter 9 in *Microfinance in Developing and Developed Countries: Issues, Policies and Performance Evaluation*, Jean-Pierre Gueyie, Ronny Manos and Jacob Yaron, eds., Published by Palgrave Macmillan, 2013
- “Designing Government Policies to Expand Financial Inclusion: Evidence from Around the World,” with Leora Klapper, September 2013

PRESENTATIONS (INCLUDING SCHEDULED)

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| 2022 | ISI ACEGD Conference |
| 2021 | Baruch College, FLAME University, IFPRI, Paris School of Economics |
| 2020 | University of Cape Town ERSA |
| 2019 | Georgetown University Qatar, NBER Transforming Rural Africa Conference |
| 2018 | Indian School of Business, SERI Conference (IIM Bangalore) |

2017	IIM Bangalore, Ashoka University, ISI Delhi Annual Conference
2015	SERI Conference (Indian School of Business)
2014	Georgia State University, Indian School of Business, Mathematica Policy Research, PacDev (UCLA), University of Adelaide, UNC Chapel Hill, University of Waterloo - St. Paul's College, Vanderbilt University
2013	NEUDC (Harvard), Stanford University (Development Hour), UC Berkeley (Development Lunch), UC Santa Cruz (multiple), University of San Francisco

GRANT FUNDING (BY TOPIC AND YEAR)

The Sooner the Better: An Evaluation of Forecast-Based Action in Somalia

2021	JPAL King Climate Action Initiative, with Rolly Kapoor, Jonathan Robinson, and Alan Spearot
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Financing Cattle Vaccinations with Milk Cooperatives in Kenya

2020	CGIAR Standing Panel on Impact Assessment (SPIA), with Susan Godlonton, James Rao, Jonathan Robinson, Alan Spearot, Nils Teufel, and Guanghong Xu
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Input Profitability and Usage in Rwanda

2020	BASIS MRR Innovation Lab, with Susan Godlonton, Jonathan Robinson, and Alan Spearot
2020	CEGA-ATAI, with Susan Godlonton, Jonathan Robinson, and Alan Spearot
2019	CEGA-ATAI pilot grant, with Susan Godlonton, Jonathan Robinson, and Alan Spearot

Market Access for Farmers in Northern Tanzania

2017	NSF Economics, with Brian Giera, Patrick Olobo, Jonathan Robinson and Alan Spearot
2015	IGC, with Brian Giera, Jonathan Robinson and Alan Spearot
2015	IPA Fund on Entrepreneurship and SME Development, with Brian Giera, Jonathan Robinson, and Alan Spearot
2014	BRAC-CEGA Learning Collaborative, with Brian Giera, Patrick Olobo and Jonathan Robinson

Incentivizing Behavioral Change for Diabetics in India

2017	Tata Center for Development Grant, with Rebecca Dizon-Ross and Ariel Zucker
2015	J-PAL Urban Services Initiative, with Rebecca Dizon-Ross and Ariel Zucker

Mobile Savings in Malawi

2016	IPA Financial Inclusion Program, with Pia Basurto, Valentina Brailovskaya and Jonathan Robinson
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ROSCA Savings for Agriculture in Kenya

2015	CEGA-ATAI, with Eilin Francis and Jonathan Robinson
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RESEARCH EXPERIENCE

2011, 2012	Short-term Consultant, The World Bank (Development Research Group)
2010, 2011	Research Assistant for Rob Fairlie and Jonathan Robinson

REFEREEING

Journals

American Economic Journal: Applied Economics, China Economic Review, Economic and Political Weekly, Empirical Economics, Environment and Development Economics, Economic Development and Cultural Change, Food Policy, Health Economics, Journal of African Economies, Journal of the Association of Environmental and Resource Economists, Journal of Development Economics, Journal of Development Studies, Journal of Health Economics, Journal of Policy Analysis and Management, Journal of Political Economy, Journal of Public Economics, Review of Economics and Statistics, Southern Economic Journal, The World Bank Economic Review, World Development

Grants

National Science Foundation, Research Grants Council of Hong Kong, Social Sciences and Humanities Research Council of Canada, WEE-DiFine

Fellowships

Fulbright Nehru Fellowship - Economics

AWARDS AND HONORS

2020	ISB Alumni Research Fellow, BAT Research Fellow
2013	Best Poster Prize, NEUDC 2013
2012 – 2013	Eileen Brooks Memorial Award for best paper in international trade, UC Santa Cruz
2010 – 2014	Merit-based Tuition Fellowship, UC Santa Cruz
2009 – 2010	Chancellor's Fellowship, UC Santa Cruz